

1959... 2012...





...dependability delivered

APSCO, leading the way in the supply of aircraft ignition and fuel control parts to the aerospace industry since 1959.

Located in Miami, Florida, APSCO has specialized in the distribution of aircraft ignition and fuel control parts in the United States and around the world since 1959. At our 20,000 square foot facility we stock an inventory in excess of 8 million parts comprised of over 40,000 different part numbers. Our extensive "on shelf" inventory enables us to fill most orders from stock allowing rapid shipments to alleviate downtime and AOGs. We pride ourselves on being able to provide personalized customer service, quality products, and "on-demand" deliveries.

We are a Factory Authorized Distributor for:



Honeywell fuel control units and spare parts for the PT6, T-56, LTS101, RR250 AND RR300 ENGINES



STARTER-GENERATOR UNITS AND SPARE PARTS FOR THE FORMER APC. NOW SKURKA AEROSPACE STARTER-GENERATORS



JSTRIAL LEADS BY THE BG SERVICE COMPANY FOR GE. PRATT & WHITNEY, SIEMENS, AND OTHER GROUND APPLICATION GAS TURBINE ENGINES

Charlie RossKam with a customer, 1963...



APSCO, founded on the belief that customers should be given more than they expect. We still do things the old-fashioned way, with a little technology and a lot of personal touch mixed in.

...the right relationship is everything

Charles H. RossKam II founded Air Parts & Supply Co. on the simple belief that both customers and employees should be treated fairly and given more than they expect. That philosophy remains intact today where we go well beyond the extra mile, not only because it keeps customers and employees, but because it's the right thing to do.

From the first employee hired back in 1959, to our current staff, we have assembled the best-informed and most dedicated team of professionals in the industry to serve you. We've also invested in technology and information resources to provide customers the ability to search our inventory on a real-time basis.

What You Need, Just When You Need It.

With industry leading capabilities, APSCO provides the size and scope customers demand, with small company flexibility and attention to detail. With 50 years plus of experience, APSCO's track record in the area of forecasting and part availability is the best in the industry. With proven systems and procedures, we can provide customers with a consistent and reliable stock replenishment solution that's optimal for their needs. Whether just a single part shipped overnight, a comprehensive Kit, or a bin management program, APSCO has the people, parts, and processes for virtually any customer requirement.



Factory Authorized Distributor for Honeywell International, Skurka Aerospace (formerly APC), and The BG Service Company

...we stock the parts so you don't have to

#### **PRODUCT LINES**

## **AEROSPACE**

# Honeywell Aerospace International, Inc.

Factory Authorized Distributor for Honeywell Fuel Control parts and components. We support fuel control products installed on the PT6, T-56, LTS101, RR250 and RR300 engines. We also support component parts for the related accessories.

## Skurka Aerospace (APC)

Factory Authorized Distributor for Skurka Aerospace. We support aircraft electrical system products, including starter-generators and generator control units for the business/commuter jet, helicopter and military applications. In 2009 Skurka Aerospace, Inc. acquired the Starter-Generator business of Aircraft Parts Corporation (APC), a leader in the design and manufacture of aircraft electrical systems.

#### **Unison Industries**

As a former factory authorized distributor for Unison Industries, APSCO has a substantial inventory of new Unison ignition spare parts and components, including Ignition Exciters, Ignition Leads, Igniter Plugs, PCCU – Units, Engine Designated Alternators (Stators & Rotors), Switches, Spare Parts, and Lead and Exciter Overhaul Kits, for use on a variety of turbine engines.

#### INDUSTRIAL GAS TURBINE POWER GENERATION PARTS

# The BG Service Company

Factory Authorized Distributor for The BG Service Company. We support aftermarket turbine leads for GE (LMS100, LM1600, LM2500+, LM5000, LM6000, and Frame 5/6/7/9), Pratt & Whitney, Siemens/Westinghouse, Allison, and other ground application engines. For more than 75 years BG has been a leading designer and manufacturer of cable assemblies and connecting devices for industrial use gas turbine engines.

APSCO is focused more than ever on the customer; we want to tailor-make solutions that meet your needs... like expanding our Overhaul and Repair services, creating more customized kits, scheduling future deliveries, and stocking your high usage parts without contract or commitment.



...everything you want from a supplier, and a little bit more

#### **OVERHAUL / REPAIR SERVICES**

APSCO has contracted with some of the finest MRO's for overhaul of company owned and brokered repairs of ignition exciters, ignition leads, wiring harnesses, alternator stators, and rotors. We provide quality overhauls at the most competitive prices and carefully monitor the cost of parts required for each repair order. APSCO applies the product knowledge, reliability, and service you depend on. We are expanding our capabilities all the time, and if you have a particular overhaul or service need that we don't yet offer, we'll explore the possibility of adding it.

#### KITTING

We stock more than 80 different custom built overhaul kits at the request of our customers. This is an added value that we provide at no additional cost to the customer, to help simplify and expedite your ordering, and reduce the mechanic's labor time when the work is performed.

# **QUALITY**

Air Parts & Supply Company is committed to excellence in quality through our absolute focus on the customer. Our dedication to quality is reflected in our relationships with customers and our suppliers. Our quality initiatives are developed to ensure performance, reliability, on-time delivery and exceptional service.

We maintain a policy of compliance in accordance with the international standard ISO 9001:2008 with a scope of purchasing, warehousing and distribution of ignition and fuel control aircraft engine parts. In addition to being ISO 9001:2008 certified, APSCO also participates in the FAA's Voluntary Distribution Accreditation Program – AC 00-56A.

# APSCO gives back!





...real people, real service

We appreciate your interest in our company and invite you to learn more about APSCO by giving us a call or visiting our website.

Main	Sales	AOG Support 24/7 Contact Numbers	Mailing Address
PH 305 235-5401	305 235-5401	305 301-0168	12840 SW 84th Ave Rd
FX 305 235-8185	sales@apscomiami.com	305 216-7338	Miami, FL 33156
305 235-1645			www.apscomiami.com

"It is refreshing to have a valued distributor that is so engaged with their customers and interested in making service and support their top concern. Honeywell is pleased to have developed a close relationship with APSCO over these many years and we look forward to a bright future together."

Gregory Q. Carloni, Director, Channel Partners and Operators Helicopters & Surface Systems/Defense & Space Honeywell

"We don't make the parts or repair the engines. We are middle men and as such we have to be fantastic at what we do so that customers are blown away by our service and attitude. That's what will bring them back to us when they need more parts. With the economy struggling there is more competition for every dollar spent on spare parts. Companies are divesting themselves of their excess inventory and price shopping parts more so than ever. One way we can offer our customers 'added value' for their dollar, is by delivering remarkable service. Service is what we sell!"

Sheri Murray President & CEO Air Parts & Supply Company